

RECOMMENDED READING

Here is a list of good marketing, business, strategy, and biographical books worth reading that can help you grow and succeed in your business endeavors.

LEADERSHIP

- What Got You Here Won't Get You There by Marshall Goldsmith
- The 48 Laws of Power by Robert Greene
- Blue Ocean Strategy by W. Chan Kim & Renee Mauborgne
- The 7 Habits of Highly Effective People by Stephen R. Covey
- The One Thing by Gary Keller
- Find Your Why by Simon Sinek
- Blue Ocean Shift by W. Chan Kim & Renee Mauborgne
- Good to Great by Jim Collins
- Zero to One by Peter Thiel
- Start with Why by Simon Sinek

ENTREPRENEURSHIP

- Choose Yourself by James Altucher
- The Power of Why by C. Richard Weylman
- The Lean Startup by Eric Ries
- The Power of Habit by Charles Duhigg
- <u>The 4-Hour Workweek</u> by Tim Ferriss



- The Checklist Manifesto by Atul Gawande
- David and Goliath by Malcolm Gladwell
- So Good They Can't Ignore You by Cal Newport
- The Obstacle is the Way by Ryan Holiday
- Big Magic by Elizabeh Gilbert
- Real Artists Don't Starve by Jeff Goins
- Stand Out by Dorie Clark
- Never Split the Difference by Chris Voss
- Creativity, Inc. by Ed Catmull
- Deep Work by Cal Newport
- The War of Art by Steven Pressfield

MARKETING

- The Power of Persuasion by Robert Levine
- Trust Me, I'm Lying by Ryan Holiday
- <u>Drunk Tank Pink</u> by Adam Alter
- Jab, Jab, Right Hook by Gary Vaynerchuk
- Thinking, Fast and Slow by Daniel Kahneman
- Influence by Robert B. Cialdini
- Growth Hacker Marketing by Ryan Holiday
- Unlabel by Marc Eckō
- To Sell is Human by Daniel H. Pink
- The Perennial Seller by Ryan Holiday
- Superfans by Pat Flynn



BIOGRAPHIES

- Losing My Virginity by Richard Branson
- Titan: The Life of John D. Rockefeller by Ron Chernow
- Steve Jobs by Walter Isaacson
- Elon Musk by Ashlee Vance
- Shoe Dog by Phil Knight

WRITING/COPYWRITING

- On Writing by Stephen King
- How to Be a Travel Writer by Don George
- Follow the Story by James B. Stewart
- Story by Robert McKee
- Save the Cat by Blake Snyder
- The Writer's Journey by Christopher Vogler
- Advertising Secrets of the Written Word by Joseph Sugarman

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